

Time : 2 hrs.

CODE - VALOUR

Marks :60

- N.B.** 1) **All questions are compulsory.**
2) **All Questions carry equal marks.**

- Q.1) Explain the following theories of motivation. 15**
a) Maslow's Need Hierarchy theory.
b) Need for Achievement theory.

OR

Explain in detail the types of group and stages of group development.

- Q.2) Explain the characteristics and Benefits of Counseling. 15**

OR

Factors affecting individual behavior.

- Q.3) What are the basis of power ? Discuss how these powers are acquired ? 15**

OR

Discuss how organisational culture can be created and sustained.

- Q.4) Write short notes on any THREE. 15**
1) Functional structures
2) Line and staff structure
3) Big Five Model
4) Stress
5) Frustrations
